

## Join the Independent Dance Manager's Network

Thank you for your interest in the Independent Dance Managers Network (IDMN). The first place to direct you to is our website, [www.idmn.co.uk](http://www.idmn.co.uk), where you can get more information about the network.



Membership for individuals is £40 per year and we are pleased to announce a new corporate level of membership open to individuals in salaried posts in organisations, such as agencies, who are working with a portfolio of independent artists in the same way as an IDM, at the cost of £90 per year.

Our membership year runs from April – March annually, so now is the time to sign up and start enjoying the benefits that membership brings! So to give you an idea, what have members benefited from previously and what can members of IDMN expect in the future?

	Independents (Freelance)	Employed individuals
<ul style="list-style-type: none"> <li>• <b>Be part of a sector wide network leading Advocacy and Debate</b> - The IDMN aims to <b>support, advocate</b> and <b>develop</b> an independent dance infrastructure for the industry through its activities, raising awareness of the role/work of independent managers, increasing the extent, efficacy and impact of independent dance management and acting as a focal point for information and events. We have led <b>sector-wide debate</b> including at British Dance Edition in 2006, 2008 and 2010, as well as contributing to sector advocacy through dialogue with organisations such as National Campaign for the Arts and Dance UK, ensuring that the voice of independent dance management is heard.</li> </ul>	✓	✓
<ul style="list-style-type: none"> <li>• <b>IDMN Centre</b> - The IDMN Centre at Marylebone Dance Studio provides a flexible meeting room/hot desk, access to Wifi, photocopier and printer and other resources for its members, at a central London location. Members can pop in to download emails, print that last minute document before a meeting or to hire the hot desk or meeting room. Access to the IDMN Centre and use of the facilities and meeting room is at a <b>SUBSIDISED RATE FOR MEMBERS (£30/day / £15/half-day)</b>.</li> </ul>	✓	✓
<ul style="list-style-type: none"> <li>• <b>Meetings and Networking</b> - An opportunity for members to discuss matters of importance to the sector as well as IDMN business, <b>three times annually</b>. Recent guest speakers at our meetings have included: Andrew Jones, British Council; Brendan Keaney, on behalf of BDE 2012; Eddie Nixon on behalf of the National Dance Network; Janet Archer, Director of National Dance Strategy, Arts Council England National Office and Rebecca Dawson, ACE Vision 2012 team. <b>PLEASE NOTE, ATTENDANCE AT LEAST ONE MEETING PER YEAR IS A REQUIREMENT OF MEMBERSHIP.</b></li> </ul>	✓	✓
<ul style="list-style-type: none"> <li>• <b>Website</b> - The <b>IDMN website</b> (<a href="http://www.idmn.co.uk">www.idmn.co.uk</a>) continues to be a great promotional tool for members, allowing artists looking to engage with management support or consultancy to access information and get in touch. The website is also an effective advocacy vehicle for the independent dance sector and our presence as a collective.</li> </ul>	✓	X <sup>1</sup>
<ul style="list-style-type: none"> <li>• <b>E-group</b> - Our active participation in the network during 2000/10 has seen approximately 300 messages sent via the IDMN e-group, including advertising work/opportunities in the sector, training opportunities, and other information of relevance to the membership. An invaluable way of keeping in touch with colleagues in between meetings, sharing information and picking someone else's brain when need be!</li> </ul>	✓	✓
<ul style="list-style-type: none"> <li>• <b>Professional Development and Training</b> - Members of IDMN remain eligible for one Professional Development Session with Life Coach and IDMN member June Gamble (or another IDMN member of your choice) per year. <b>Attendance at this session is a necessary requisite of membership</b>, with regard to maintaining professional standards and good working practice across the network. <b>ONE SESSION PER YEAR IS FREE TO MEMBERS (normal price £50)</b>.</li> </ul>	✓	✓
<ul style="list-style-type: none"> <li>• Members also receive a <b>SUBSIDISED RATE</b> for any <b>IDMN-led training sessions</b>. Sessions for 2010-11 tba.</li> </ul>	✓	✓

To join the IDMN and take advantage of the support IDMN offers, please send the enclosed form with a cheque for £40 / £90, made payable to 'Independent Dance Managers Network', to the address below.

<sup>1</sup> Corporate IDMN members can access the website to view information but are not currently able to use the site as a promotional tool for their work

## **INDEPENDENT DANCE MANAGERS' NETWORK MEMBERSHIP DEFINITION**

Membership of IDMN is open to any individual meeting the basic definition of an Independent Dance Manager, which IDMN defines as follows:

"A professional manager of dance artists, companies, buildings or projects, working on more than one such artist, company, building or project at any given time, and typically with a flexible portfolio of activities, within (and in some cases, outside) the dance profession".



Anyone working within the independent dance sector is eligible to join the Network. However, dancers who manage themselves are not eligible (unless they also manage other projects or artists); nor is anyone who works consistently for just one company and is, in effect, employed by that company full time. Membership is open to anyone working in the UK or elsewhere, if they are working (at least partly) with UK-based artists, companies, buildings or projects.

From April 2010 there is a corporate level of membership open to individuals in salaried posts in organisations, such as dance agencies, who are working with a portfolio of independent artists in the same way as an IDM. IDMN Corporate level membership is valid per individual not per organisation.

IDMN aims to be an active network and this requires Members to be active participants in the fullest sense. We are not interested in a membership who wants to feel they are networked to a resource, but who have no commitment to engage or participate in the network. Such members will swiftly become ineligible under the terms of membership.

Members are required to attend as many meetings as possible and, as a minimum, must attend at least one meeting every year. Should a member be unable to attend a meeting, apologies should be offered in advance. It is also compulsory for each member to attend a 1:1 career development and advice session, provided and paid for by the IDMN, annually. Failure to meet the basic requirements, to attend and submit apologies in advance, will result in the automatic termination of membership under the IDMN Constitution.

Members are expected to take advantage of training and other opportunities that are presented to the network and to honour commitments (e.g. places booked for training MUST be taken up and last minute cancellations should be avoided at all costs). This ensures that others do not miss out and that the network retains its credibility with training providers.

From 1 April 2005, a condition of membership is the payment of an annual membership fee (currently set as £40, £90 for corporate members) from the moment of joining to the end of the relevant financial year on 31 March.

IDMN Executive Committee, January 2010